

What HVAC repairs actually cost in Charlotte

Real ranges, published openly. Most companies will not put a number on a page.
We think that is the whole problem.

Before you call anyone: ask what the diagnostic costs, whether it is credited against the repair, and whether the technician is paid commission on system sales. Those three answers tell you most of what you need to know.

Cooling repairs

Capacitor replacement	\$180 to \$320
Contactor replacement	\$210 to \$380
Condensate drain clear and float switch	\$150 to \$290
Fan motor replacement	\$420 to \$880
Blower motor replacement	\$480 to \$1,100
Refrigerant leak repair and recharge	\$560 to \$1,600
Evaporator coil replacement	\$1,200 to \$2,800
Compressor replacement	\$1,800 to \$3,400

Heating repairs

Flame sensor clean or replace	\$150 to \$280
Igniter replacement	\$190 to \$360
Thermocouple replacement	\$170 to \$300
Gas valve replacement	\$420 to \$890
Control board replacement	\$450 to \$980
Heat exchanger replacement	\$1,400 to \$3,200

Installations

Furnace replacement	\$3,900 to \$8,600
AC system replacement	\$4,800 to \$11,500
Heat pump system	\$5,600 to \$13,000
Full system, AC and furnace	\$7,900 to \$16,400
Ductwork replacement, whole home	\$3,200 to \$9,800

Air quality and maintenance

Media filter cabinet, MERV 13	\$320 to \$720
Duct leak test and seal	\$380 to \$1,400
UV coil treatment	\$480 to \$950
Whole-home dehumidifier	\$1,600 to \$2,900
Single tune-up, non-member	\$180
Comfort Club membership	\$19 per month

What moves your number inside those ranges

How accessible the equipment is. An attic unit in August costs more in labor than a garage unit.

Whether the part is standard or has to be ordered for an older or discontinued system.

Refrigerant type. R-22 systems cost considerably more to service because the refrigerant is no longer produced.

Whether the underlying cause needs fixing too. Replacing a compressor without repairing the leak that killed it just buys you a repeat.

Fees you should never be charged

Overtime, night, weekend or holiday surcharges

Trip or fuel charges

A second diagnostic fee for the same problem

Anything you did not approve on screen first

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Ranges are typical and confirmed on screen before any work starts. No overtime, night, weekend or holiday charges. Diagnostic credited in full against a booked repair.